



# SOLUTIONS THAT GENERATE PASSION AND AMBITION

COMPANY  
PROFILE

رؤية  
2030  
المملكة العربية السعودية  
KINGDOM OF SAUDI ARABIA









# WHO WE ARE

## Our Mission

The elevation to a mutually successful position that is shared by both our clients and us, through a fully synchronized and developed system of market specialization & integration.

We thrive to reach the highest summit of excellence in our core corporate values and social responsibilities achieved by delivering only the highest quality products and services to our clients; who share our values & focus, and acknowledge our distinctions.

## Our Vision

Our vision is to provide energy and industrial solutions for the country, in line with vision 2030, and position ourselves to become a reliable and preferable partner of choice within the all the business sectors and market places that we operate on.



# SUMMARY

**Power is money. Reliability is gold.**

**Sawary simply means Uninterrupted, Reliable Power Solutions & Supply.**

**Since 1974, and for nearly 48 years, Sawary has provided all-encompassing, top-of-the-line power solutions to its network that branches across Saudi Arabia; everything from planning and installation to execution and maintenance – Providing power for businesses & homes, industries & military, and between land & sea. We deliver one of the most essential elements of survival and success.**

**Sawary Energy's unparalleled edge within the industry is its 'One-stop-shop', distributing the highest quality items that meet all our clients' power needs. Supplying a full range of products and services in one place ensures the highest level of professional and functional synchronization; we provide all the required to propel our clients surging forward into progressive development, from Generators, Engines, UPS, Parts, Filters, Service, to Concrete Equipment.**

**With our unrivaled expertise and operational excellence, Sawary powers the world of the present into the generation of the future.**



# TIME - LINE

# 48

## Years Legacy

1974

Established by Sheikh Ahmed Bin Abdullah Al Sulaiman



1975

Represented major gen. brands including



KOHLER

2000

Representing Baldwin Filters (Parker)



2013

Representing Rolls-Royce MTU Engines and Gensets



2014

Representing Detroit Diesel Engines



2017

Representing SIEL UPS



2021

Representing Other Parker Products in KSA & Yemen



2021

Representing KCP Concrete Pumps



2021

Representing Shell Lubricants



2022

Representing JCB Power Systems



2023

Representing Costex Tractor Parts CTP in KSA



- ISO 45001 | 14001 | 9001 Certified
- 120+ employees including 30 engineers, 40 qualified and trained technicians
- Diversified Workforce with over 40% Local/Saudi Employees and growing/increasing
- Dedicated QHSE Function focused on instilling a Safe Working Culture
- Annual Turnover of ~200M/SAR



# Sawary.. Solutions that generate passion and ambition

At Sawary we provide the highest standard of environmental compliance; We are the sole supplier of electric diesel generators in KSA that is internationally certified by US EPA. After all, it is our vision to work towards to a greater, cleaner, safer, and more powerful tomorrow, today.

**Sawary is simply Energy Solutions that make the difference.**

## OUR DOMAINS

## OUR BRANDS

### Power

- Power Generators (Gensets)
  - Engines
  - UPS
- Rolls Royce, MTU | JCB
  - MTU, Detroit Diesel
  - SIEL

### Filtration

- Filtration Solutions
- Parker (Racor, Baldwin, PECO, Velcon, Domnick Twin Filters, HIFE Condition Monitoring)

### Construction Equipment

- Concrete Pumps
  - Construction Equipment
- Korea Concrete Pumps (KCP)
  - JCB Construction Equipment

### Oil & Lubricants

- Engine Oils
- Shell



# OUR PARTNERS

## Legacy of Excellence

The craftsmanship of the Diesel Engines is a reflection of our strong heritage in the diesel engine business. Our three ancestral companies – MTU Friedrichshafen in Germany (Part of Rolls Royce Group) and Detroit Diesel Corporation in the United States – are long-time dominant forces in diesel engine innovation and manufacturing. In addition to our New Partner Global world-wide well established JCB from the UK.

In addition to our World-Wide-Leader Partners in their Fields and Domains;

We pride ourselves with our Partners Legacy and we select very carefully our Partners and Associations. We are very lucky to have partnered and represented brands and names such as Parker (in the Filtration), Shell (in the Oil & Lubricants), KCP (in the Concrete Pumps), and SIEL (in the alternative Power Supply).



**MTU Onsite Energy** diesel generator sets provide reliable solutions for your power generation



**Detroit™ Engines** perform at their peak for miles and miles, with best-in-class fuel economy & low-cost maintenance/service



**JCB** is a British equipment manufacturer established in 1945  
**JCP Manufacture** Construction, Agriculture, Waste Handling, and Demolition Equipment



Since 1983 **SIEL** has been engaged in the creation reliable energy and for its generation from renewable sources



**Baldwin's filters** and Racor Filter are built to last.  
Delivering superior efficiency throughout the entire service interval, Baldwin & Racor filters provide the protection needed



**KCP is the #1 Korean Concrete Pump** Provider and Manufacturer in Korea  
The company was established in 2002

**Shell is a World Renown Oil & Gas and Lubricants Provider**



Delivering a variety of A-Grade Products for customers for years



# MTU ROLLS ROYCE ENGINES



MTU is the core brand of Rolls-Royce Power Systems AG, which is a world-leading provider of high- and medium- speed diesel and gas engines, complete drive systems, distributed energy systems and fuel injection systems for the most demanding requirements.

Based on its innovative capabilities, its reliability and system competence, MTU combines unique drive system know-how and a large range of products of excellent quality. Together with MTU's full product and customer services the benefit is yours, as highest availability is on your disposal, no matter where you are based.



MTU is one of the world's leading manufacturers of large diesel engines and complete propulsion systems. Our robust and durable engines reliably propel large ships, heavy agricultural & rail vehicles, and industrial applications

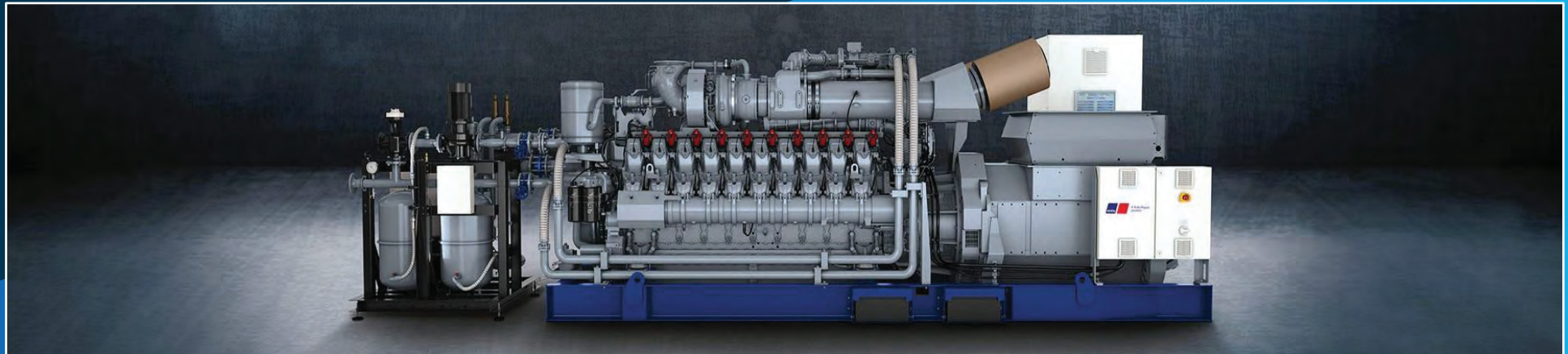
#### MTU Applications:

- \* Construction & Industrial Equipment
- \* Mining
- \* Commercial Marine
- \* Oil & Gas
- \* Rail
- \* Yacht
- \* Agricultural Machines
- \* Marine & Land Defense
- \* Gen-drive



MTU is one of the world's leading manufacturers of large diesel engines and complete propulsion systems. Our robust and durable engines reliably propel large ships, heavy agricultural and rail vehicles, and industrial applications

# MTU PRODUCTS



Continuous Application



INDUSTRY LEADING LOAD FACTOR

Standby Application



ISO DESIGNED MANUFACTURED

Continuous Application



ADVANCED MONITORING

MTU Onsite Energy diesel generator sets provide reliable solutions for your power generation needs. Featuring low fuel consumption, long service intervals and low emissions backed by more than 60 years of experience, our generator sets are designed to perform. Customers around the world trust us to provide reliable power for a wide range of applications, like healthcare, data centers, airports, manufacturing plants & independent power stations.

**Our product portfolio covers diesel generator sets up to 3250 kw.**



**We are a Proud Partner of JCB, a world-renowned British equipment manufacturer established in 1945**



- JCB manufacture Construction, Agriculture, Waste Handling, and Demolition equipment
- JCB is a Private Company
- Total number of Employees is 11,000
- Revenue is 4B+ Pounds in 2019
- Power Generators is a small division of JCB, that was established in 2006



**We represent JCB Power Division in KSA (Power Generators)**

# SIEL UPS Products: Choosing SIEL means relying on experts to find the best solution daily activities



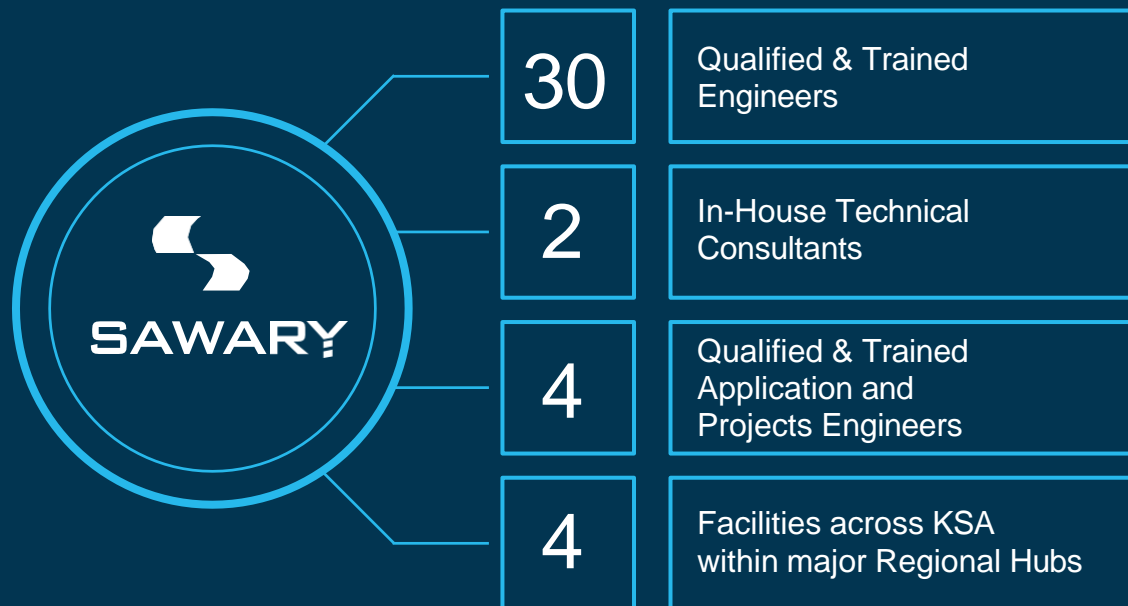
For over 30 years, SIEL has been engaged in the creation and research of technologies for reliable energy and for its generation from renewable sources.

SIEL's projects, products, systems and services have become a guarantee of quality at an international level.

From private to public, SIEL builds the most suitable tools for each customer and manages its energy in safety: fundamental advantages for highly critical areas such as those of finance, health, data centers, industrial plants and telecommunications.



# SAWARY AFTERSALES CAPABILITIES



**SAWARY** engineers attend a minimum of 7 Technical Trainings (and counting) within a course of the last 3 years

**Over 50,000,000 SAR** worth of Spare Parts

**8 Warehouses** in Jeddah, Riyadh, Dammam, and Qassim with standard racking and environment control

**3 Workshops** in Jeddah, Riyadh, and Dammam, fully fitted with standard and special toolings

# AFTERMARKET

## FILTRATION



Air  
Lube  
Fuel  
Hydraulic  
Coolant  
All Products  
Channel Flow®  
Fuel/Water Separators  
High Velocity Dual-Flow®  
Pure-Force®



BALDWIN's team of engineers continually looks for ways to improve our product. Working from the basic filtration design and using the latest technology like 3-D CAD modelling and stereo lithographic prototyping, the engineering group leads the way with innovative, patented designs such as Radial Seal air filters, self-venting drain valves for fuel/water separators.

For franchised products such as MTU, we use/market Original Equipment Manufacturer's filters/ products

RACOR is a global leader in engine filtration technology. For almost 50 years Racor have been a driving force of innovation, with a commitment to delivering the best solutions for our customers. Working in partnership with world-class automotive OEMs.

Part of the line offering is the design and manufacture of first-fit equipment for many of the biggest names in truck and bus. And the identical engine filtration is available in the aftermarket, offering you products with exactly the same fit, form and class-leading performance as the original – and always 100% compliant with vehicle manufacturers' warranty conditions.

Our Offering also include INDUSTRIAL FILTRATION Products from Parker such as:

PECO  
Velcon  
Dominick Hunter Twin  
HIFE Condition Monitoring

Industrial Filtration Products are used in various industries (i.e: Aviation, Mid-Stream O&G, Desalination, etc.) used for various purposes





# Costex Tractor Parts CTP



Costex Tractor Parts CTP® is a worldwide quality supplier of New Replacement Caterpillar® Parts and Replacement Komatsu® Parts, equipment and engines. CTP, offer premium heavy equipment parts

CTP, focus to provide you with great quality replacement Caterpillar® parts at a great value. Our new replacement parts undergo strenuous and strict inspection procedures to ensure the quality of our product. Whether you are mining copper at high altitudes in the Chilean Andes, or digging an irrigation canal on the family farm, you can rest assured that our team and quality parts will back you every step of the way.

From Bearing,  
Piston,  
Crankshaft,  
Fuel Injector,  
Liner Kits,  
Valves,  
GET - Ground Engaging  
Tools,  
Gasket Kits,  
To Overhaul Kit and all CTP  
product, we are offering a  
wide range of High Quality  
Aftermarket Replacement parts



# CONCRETE EQUIPMENT

We provide multiple size Truck-Mounted Concrete Pumps



We are Exclusive Partners with the #1 Concrete Pumps Provider in Korea – KCP



Concrete Pump is a large concrete conveying equipment that is mounted on top of a carrying truck.

This pump requires steel or flex concrete placing hoses to be manually attached to the outlet of the machine. Hoses are linked together and lead to wherever the concrete needs placing. Line pumps pump concrete at lower volume than boom pump and are used for smaller volume concrete placing apps

Our main focus in the time being is on Boom Pumps only  
There is/will be potential for Placing Booms especially in high-rise and mega construction projects, which we would be pursuing gradually

Truck Mounted Concrete Pump

# OIL & LUBRICANTS - Shell is the number one global lubricant supplier, delivering market-leading lubricants



We offer through our Partner Shell a large variety of Industrial Lubricants serving and catering to the needs of multiple Business Sectors:

- \* Power
- \* Cement
- \* Mining
- \* Petrochemicals
- \* Oil & Gas
- \* Manufacturing

Shell Lubricants brings world-class technological insights to its products, offering the best formulations for multi-purpose use to customers in over 100 countries





# Some of Awards Achievements and Major Clients

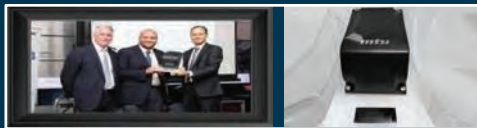
## Some of our Awards

### Outstanding Achievement Awards

EMEA Power Generation Rolls-Royce Power Systems Partner



2018 - 2019

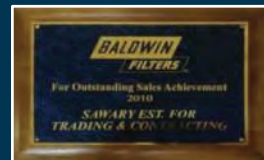


2016 - 2017

### Parker-Baldwin Filtration Distribution Award



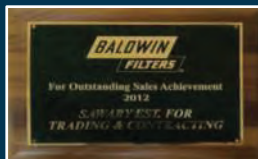
2008



2009 - 2010



2011



2012



2013

## Some of our Major Clients



**HALLIBURTON**



Filtration Sample Clients

# Some of our Power Projects References (400 - 2800kW)

Mobile Units



Royal Palaces



Health Sector



Hospitality



Power Plants



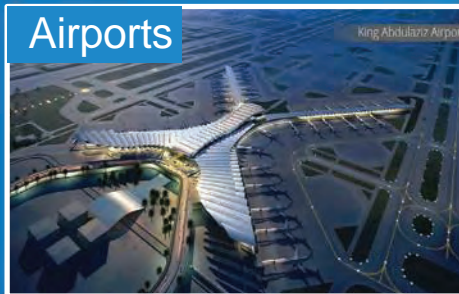
Black Start



Distribution Center



Airports



Data Centers



Telecom





# Battery Storage / Micro Grid Solutions



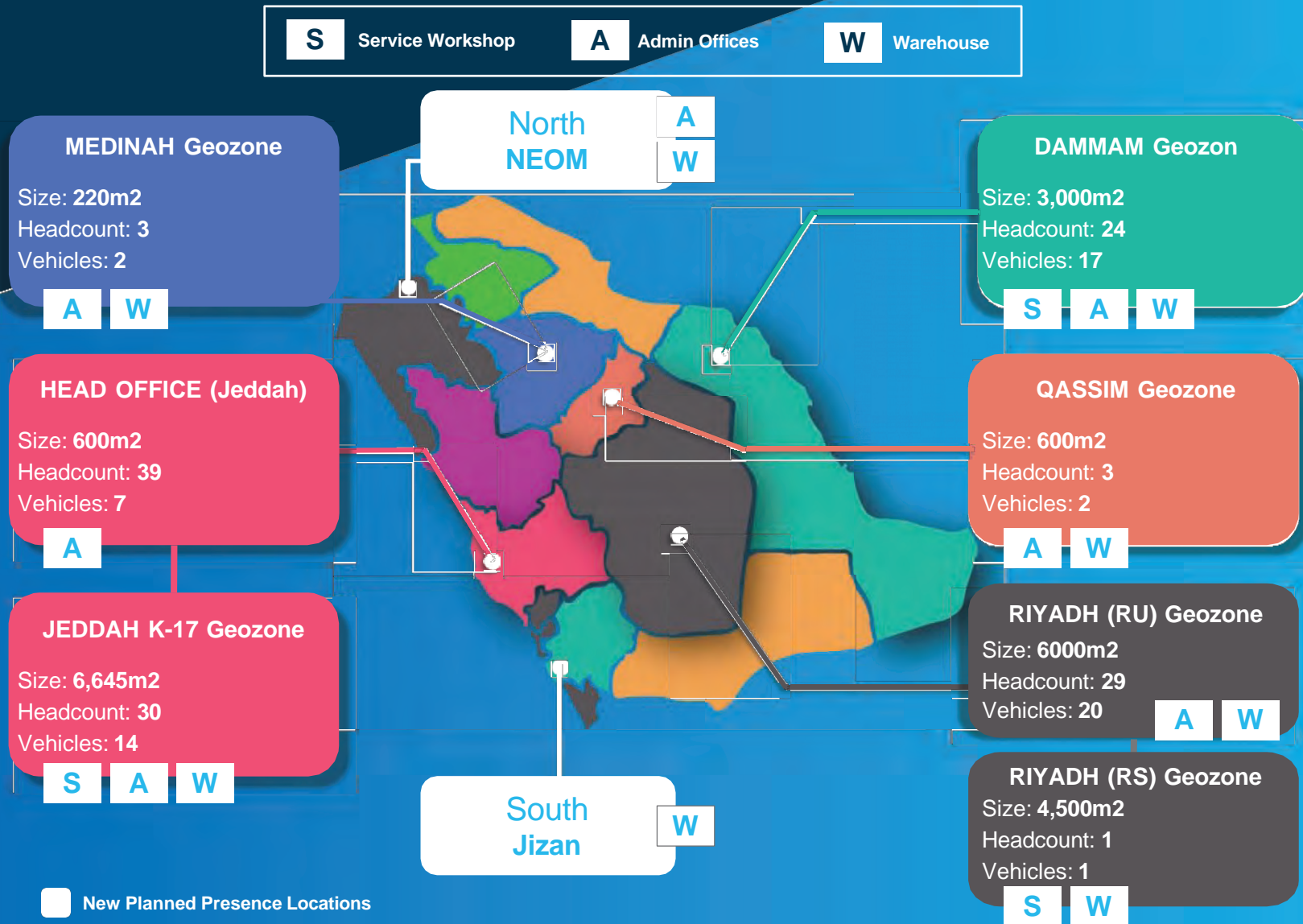
A Rolls-Royce  
solution

Embarking on the future of Sustainable Energy with our partner Rolls-Royce MTU





# Our Geozone Location in Figures





Authorized Distributor For



A Rolls-Royce  
solution



Jeddah, Head Office (HO): +966 (0) 12 606 9333  
Riyadh (RU): +966 (0) 11 231 0287  
Dammam (DM): +966 (0) 13 814 1546  
Qassim (QS): +966 (0) 16 385 4126